WINTER 2016

GUNN SHOT

THE CUSTOMER MAGAZINE FROM GUNN JCB



0% INTEREST

HIRE PURCHASE OVER 3 YEARS ON SELECTED JCB GENERATORS

UK Business users only. Subject to acceptance and terms apply.

- GUNN JCB EXPANDS
- HIGH PERFORMANCE COMPACT PACKAGE
- HURRY NOW TO BAG ONE OF OUR END OF YEAR OFFERS
- GIVING SOMETHING BACK

JCB

GUNN JCB



WELCOME

The UK Construction sector has maintained its momentum since June's Brexit vote and it has been business as normal, or better than normal, for many of our customers. Whilst the shock US election result may have further unsettled some; the best performing companies are simply getting on with what they do best.

There remain many positive signs in the industry and Gunn JCB continues to make good progress in growing sales of key products in key markets, some of which you will read about in this newsletter. Our customers continue to uncover new opportunities for JCB machines and with our support will go from strength to strength. We are forecasting a strong end to 2016 and already have ambitious plans in place to ensure that next year is even better.

I'd like to take this time to thank you very much for your business this year and to wish you a Merry Christmas and Happy New Year.

Paul Hartshorn
Managing Director

GUNN JCB EXPANDS

We are delighted to welcome the following new staff to the business over the last six months:

Stephen Bennett	Service Engineer	Longridge
Daniel Donlan	Service Engineer	Altrincham
Kieron Gallagher	Trainee Service Engineer	West Midlands
Charlotte Garmory	Service Manager	National
Neil Connor	Service Engineer	National
Stewart Burton	Service Engineer	Stoke
Joanne Laird	Sales Administrator	Group
Harry Armstrong	Apprentice Service Engineer	Shrewsbury
Bradley Sammons	Apprentice Service Engineer	Shrewsbury
Claire Griffiths	Service Administrator	National
Sally Hughes	Sales (Generators)	Group
Kimberley Latham	Service Administrator	Altrincham
Lee Knott	Sales Administrator	Altrincham



TO TWO LONG SERVERS

Jenny Grenfell, Group Sales Admin Manager at our Altrincham depot, retired on Friday 8th July after working for the company for an amazing 42 years! Jenny's plans for the future include gardening and travelling to Spain where she will be doing a cookery course.

Tony Colclough, one of our salesmen at our Ruthin depot, will be retiring on 31st December after working for Gunn JCB for an outstanding 47 years! Tony started working for Gunn JCB in 1969 as a Service Manager at our Altrincham depot and then transferred to our Ruthin depot in 1978. Tony plans to spend his retirement enjoying walking and photography.

We are sad to see Jenny and Tony leave but we wish them all the best for the future.

NEW SALES PERSON TO 'GENERATE' SALES

We are delighted to introduce Sally Hughes, our new Generator Sales specialist who joined Gunn JCB in October.



With a wealth of hire industry experience under her belt, Sally has previously worked for some key names in the sector over the past 12 years including: Hewden, Finning, Briggs Equipment and Aggreko. She has hit the ground running as we develop and grow our generator business.

During her first couple of weeks, Sally undertook a stint on the JCB stand at the Showman's Show in Newbury where JCB unveiled their new 100kVA rental spec generator. It was a busy few days with a number of leads to follow up on and a fantastic initial result with Sally securing her first order.

Gunn JCB also exhibited at the Speedy Expo at the Liverpool Exhibition Centre in early November with Sally once again present on the stand. We displayed the new 100kVA again, along with the first public preview of the new JCB B80 Battery Box which generated significant interest.

Watch this space for more exciting news on the Hybrid product range coming soon.

If you would like more information about any of our generators, call Sally on **07887 413890** or email **Sally-Ann.Hughes@gunn-jcb.co.uk** and she will be happy to discuss a potential solution to your power requirements.



GUNN JCB OUT AND ABOUT

2016 has been a busy year for events, shows and open days for us. From participating in national events alongside JCB to running our own local shows we have been out on the road showcasing the very best in JCB machinery all year.

WASTE '16

The Waste and Skip Trade Exhibition was held on Thursday 9th June at AJ Bell Stadium in Salford. Over 80 businesses exhibited at the show and we shared a stand with Ulrich Attachments who supply us with high quality buckets. We displayed a 437HT Wheel Loader which Arnold Plant Hire has recently purchased as well as a 560-80 Loadall.







VERTIKAL DAYS



The specialist event for the lifting and access industry's latest products Vertikal Days, was held on 15th and 16th June in Haydock Park (Newton-Le-Willows, Merseyside). Our sales team were on hand during the event at which JCB showcased a: Teletruk 35D 4×4, 560-80WM, 540-200, 525-60 Hi-Viz and 516-40 Compact Telescopic Handler as well as the new 540-140 Hi-Viz with Man Platform. Demonstrations took place throughout the show to highlight the incredible reach of the new 540-140 Hi-Viz with a 180° slew man basket. This not only pulled in the crowds but led to many enquiries for our telescopic machines.

HILLHEAD 2016, BUXTON QUARRY

The world's biggest working quarry exhibition takes place every two years in Derbyshire. This year, the event took place during a busy June for exhibitions but it didn't disappoint. Despite some pretty inclement weather, the show enjoyed huge success with 18,655 unique visitors from 71 countries reaffirming its position as the world's premier event for the mineral products, construction equipment and recycling industries.

It was the perfect opportunity for JCB to showcase their new range of heavyline and compact machines and attachments which can be used in the recycling, construction and quarrying industries. Our salesmen were situated on JCB's D4 and Z4 stands which showcased the new JCB Hydradig 110W, the new generation 48Z-1 compact excavator, JZ140 and JS131 tracked excavators and 417 and 427 Tier 4 Final wheeled loading shovels as well as the new JCB Contractor Breaker range.

Spectators were able to view various JCB demonstrations during the day with the JCB Hydradig stealing the show and generating signifcant interest.





THE NANTWICH SHOW

This annual local show is held in very high regard by the many thousands that attend on the day. This year it took place on Wednesday 27th July with some 450 trade stands present, alongside the largest cheese show in the world. Gunn JCB exhibited a JCB Fastrac 4220, JCB 531-70 Pro and 526-56 Loadalls plus a TM320s Telehandler. Side attractions included cooking demonstrations by celebrity chefs including James Martin, motorbike stunts, cattle displays and a range of vintage cars and tractors.



THE ANGLESEY SHOW

This two-day event was held in August this year at the Mona showground, Holyhead. Our stand (number 212) was situated in pole position, right by one of the entrances and captured excellent passing traffic and footfall. A range of machines that were on display included: the JS130 Tracked Excavator; 3CX Eco Backhoe Loader; 540-170 Telehandler; VMT 260-120 Road Roller; some mini excavators including: 8018 Cab, 8014, 8026, 85Z-1 and 86C-1; 1T Hi-Tip Site Dumper, 9T Front-Tip Site Dumper, 437HT Wheel Loader and 205T SSL Compact Track Loader….and not to forget the brand new Hydradig 110W taking centre stage! There was plenty of interest in the machines, particularly the Hydradig, with three demonstrations organised for the near future for customers at our Ruthin depot.





THE SHOWMAN'S SHOW

In October this year, we were pleased to co-exhibit at The Showman's Show at Newbury Showground in Berkshire with JCB Power Products, where the new, robust G100RS rental generator was revealed.

A number of other generators that were on display included the G66QSi Intelli-Hybrid generator and the B40 Battery Box – both offering significant savings in fuel, CO2 and cost. The event is the UK and Europe's most comprehensive exhibition for the outdoor and special event industry and proved the ideal platform to showcase JCB Power Products' range.

If you missed the show and would like to know more about our JCB generators or LiveLink for Power, please call Sally Hughes on **07887 413890** or email **Sally-Ann.Hughes@gunn-jcb.co.uk**.





SPEEDY EXPO

After a busy year, the last show in our calendar took place just last month. Reinforcing our world class generator products, in particular those aimed at the Hire sector, we attended the Speedy Expo at the Liverpool Exhibition Centre on Wednesday 2nd and Thursday 3rd November. There was a lot of interest in our rental-specific RS generators which we are following up.



MINI CENTRE OF EXCELLENCE OPEN DAY

Our Mini Centre of Excellence open day was held at our Stoke-on-Trent depot on Friday 24th June from 12pm-8pm. Customers enjoyed a hog roast whilst viewing: our range of new generation mini excavators and telescopic handlers, the new Hydradig, our 3CX Compact Backhoe Loader and many more. The day was a huge success and we are pleased to announce that the our Mini Centre of Excellence is here to stay, enabling customers to see a permanent display of the latest range of mini excavators. We look forward to welcoming you soon.

In the news - our Mini Centre of Excellence

Our open day was given excellent coverage in the local newspaper, The Sentinel.


The Sentinel

Big hopes for JCB's Mini Centre of Excellence

Industrial Sales Manager Mark Staymaker showcasing excavators by the Mini Centre of Excellence display.

DIGGER dealer Gunn JCB has re-branded its Stoke-on-Trent branch as a 'Mini Centre of Excellence' for small excavators.


BUSINESS

Big hopes for JCB Mini Centre of Excellence

TOM WHITE WASTE OPEN DAYS

Yet more activity here at Gunn JCB in June was our participation in the Tom White waste open days in Coventry.

Customers were able to walk round a Materials Recycling Facility (MRF) to see the plant in operation and how JCB machines help sift and segregate up to 104,000 tons of mixed waste per year.

Two 437WM HT Loading Shovels, a TLT35D 4×4 Teletruk, JS20MH Materials Handler and a 560-80WM Loadall were all on display.

"Since I joined TWW back in 1988, I have always used a variety of JCB products. Their reliability and durability has always been exemplary, whilst Gunn JCB has always offered me great service backup, support and sales. Our latest purchases from Gunn JCB strengthen that bond and also strengthens our company brand through quality equipment. It's always been a pleasure to work with them and long may it continue!"

Ian White, Managing Director of Tom White Waste Limited.







WEST MIDLANDS OPEN DAY DRAWS IN THE CROWDS

After the success of our Mini Centre of Excellence open day, we hosted a second open day at our West Midlands depot on Saturday 10th September from 10am until 5pm. Despite the rain, customers and their families came out of the warmth to view a range of our mini excavators and the new JCB Hydradig, as well as enjoy our Backhoe bouncy castle and take part in competitions throughout the day.

Our salesmen and reps from JCB Finance were on hand to give customers information on machines and offers such as 'Diesel Up & Go' and '0% Interest Hire Purchase over 3 years on selected JCB Micro, Mini and Midi Excavators'.

Our 'hook a duck' competition tested customers' hand-eye coordination skills with operators using a ladle to pick up a duck to win a prize. They could then test their skills in our JCB painting competition to paint the word 'JCB' on paper with a brush attached to a bucket. The skill level on show was hugely impressive with many prizes being won throughout the day.

Participants discovered how smooth the new JCB hydraulic valve block was and that it offered precise and easy operation.





RUTHIN OPEN DAY

Concluding the trio of open days on Saturday 29th October was an open day at our Ruthin depot. The Hydradig stole the show with customers arriving before the open day started at 10am just to see it! We also displayed: a range of mini excavators, a HTD5 Dumpster, JS130, 3CX Compact Backhoe Loader and 100kVA RS generator.

After the success of our operating challenges, we ran another painting and 'hook a duck' competition and children enjoyed the Backhoe bouncy castle which had a built- in obstacle course and slide. The painting competition was judged by the Mayor of Ruthin, Geraint Woolford.





GENERATORS

THE RANGE THAT NEVER STANDS STILL

JCB has become a serious contender in the generator sector. A portfolio of 200+ generator models from 8 to 3300kVA, the world's first Inteli-Hybrid generator and the purchase of renowned generator manufacturer, Broadcrown, all adds up to a serious case for specifying JCB. The range includes open or canopied, single or 3-phase, 50 or 60HZ frequency, plus a variety of voltage options, ensuring that a JCB generator can meet every power need. What's more, JCB LiveLink is now fitted as standard. Already proven in JCB machines it is revolutionising generator monitoring:

- Delivering all the information you need to maintain a reliable power supply.
- Offering full fleet management via a single web portal.
- Providing remote monitoring to allow you to manage your generator from anywhere.
- Decreasing running costs and maximising performance.



NEW Stage IIIA models

Developing emissions compliant machinery is now part and parcel of the design criteria for manufacturers and the generator sector is no different. Our new range of Stage IIIA generators from 20 - 550kVA are all available in compliant versions for in both rental and standard spec.

NEW MTU 1600 Series

New to JCB's Standard range of generators are the MTU engines. This means that for the first time we are able to offer a 700kVA generator in a canopy rather than in a container, helping to reduce your machines site footprint. Eight models from 306 - 726kVA can now be specified with the industry recognised MTU 1600 series engine.

NEW QS Diesel Generators

The new range of QS Diesel Generators with power ratings from 20 - 220kVA is designed to deliver the highest efficiency in the most extreme environments. With the popular JCB DIESELMAX engine at its heart the rugged QS range provides high performance and high efficiency whatever the application.









NEW! RENTAL GENERATORS

The new, high specification JCB RS range of rental generators comes in power sizes from 60-130kVA. Built in the UK and powered by the renowned JCB Dieselmax engine, there are four models that provide a highly efficient and extremely reliable power solution.

		G60RS	G80RS	G100RS	G130RS
PRIME POWER (PRP)	KVA	60	80	100	130
JCB DIESELMAX 4 CYLINDER ENGINE STAGE IIIA		448 G-TC 60	448 G-TC 72	448 G-TCA 92	448 G-TCA 120
FUEL RUN TIME	Hrs	23	18	15.5	12
DIMENSIONS	mm	3,330 x 1,100 x 1,800			
WEIGHT	kg	2,400			
NOISE LEVEL	dBA at 7m	65			

BENEFITS OF JCB RS GENERATORS

LIVELINK FOR POWER

Monitor and manage your generator or entire fleet anywhere.

PERFORMANCE DRIVEN

Powered by the JCB 4 cylinder Dieselmax, Stage IIIA compliant engine, the engine and alternator are matched to work in perfect harmony for ultimate efficiency.

EASE OF OPERATION

The control panel, sockets and busbar can be found at the rear of the generator. Connecting cables are simple with heavy duty busbars as standard on the rear of the product.



FREEDOM OF MOVEMENT

Positioning your generator on a site is made easy by a heavy duty skid base and optional chain pull bar. Integrated fork pockets help to provide maximum ground contact for your machine and a single lift point makes these generators highly manoeuvrable.

ROBUST DESIGN

A durable and sound attenuated canopy protects all the internal components to enable this range of generators to be used across multiple sites.

If you would like to know more about our JCB generators or LiveLink for Power, please **call Sally Hughes on 07887 413890 or email: Sally-Ann.Hughes@gunn-jcb.co.uk**

HIGH PERFORMANCE COMPACT PACKAGE

The JCB 3CX Compact is designed to work effectively in urban spaces and on restricted construction sites. At 35% smaller than a standard backhoe and with its tight turning circle and switchable steering modes, this machine can work within a single carriageway with minimum disruption.

- 100l/min variable displacement pump powers a huge range of attachments
- Fuel efficient JCB by Kohler Stage 4/ Tier 4 Final 55kW (74hp) engine
- 40 kph hydrostatic transmission
- Under 6m turning circle and narrow 2m width
- Standard fit smooth ride system for optimum comfort and productivity
- 40km/h travel speed provides fast travel between sites
- Specifically designed packages for a variety of sectors including roadwork, utility, municipality and groundworks

Watch the video on YouTube yourjcb – JCB 3CX Compact







COMPACT BACKHOES PROVE POPULAR

We have recently secured four deals for JCB's latest Backhoe Loader offering - the 3CX Compact. Only launched earlier in the year, the all-new machines are 35% smaller than a standard 3CX and feature a turning circle of under 6m; ideal for working on highways and byways. Each customer has bought five machines so we're very happy that a total of 20 machines have departed from our depots in the last few months.

Tarmac Trading is part of the UK's leading sustainable building materials and construction solutions business. A highly recognisable household name, the company is the leading supplier of: aggregates, asphalt, cement, ready mix, lime and powders as well as building products and contracting solution to a myriad of market sectors including: housing, energy, water, roads, rail, commercial and industrial. Five compact backhoe loaders will be despatched to Tarmac for deployment on projects nationwide.

CRH Plant was founded in January 1965 and has provided a specialist compaction service to the construction industry for more than fifty years. In addition to compaction products and services, the company hires out complementary materials handling equipment. Recently, the company also added five JCB 3CX compact backhoes to their fleet. The compact dimensions of JCB's latest backhoe offering lend themselves perfectly to work on the highways.

Arnold Plant is a long-standing customer of ours. Specialising in short and long-term machine hire, they too bought five machines after successfully winning a tender to supply machinery to Tameside Borough Council. The machines will directly replace an earlier fleet of JCB machines and will work on road projects throughout the borough.

Dudley Borough Council will be using their new 3CX compact backhoes for road repairs and maintenance in the West Midlands.



Want to find out more about the small machine that packs a big punch?
Please call us on 0161 941 2631 or watch the 3CX Compact video.

MACHINE DEALS

Martin Sherwin, owner of Total Property Maintenance (TPM), has recently purchased two new machines from us including a new JCB 8025 ZTS to add to his existing one, plus a new, fully spec'd JCB 55Z-1 - the first one in the UK market. The new machines have been bought to fulfil contracts for motorway maintenance, but a possible use in the future could be plant hire. Watch this space.



JM BUILDERS ADDS THEIR FIRST JCB JZ140 TO THEIR FLEET

JM Builders, based in Stoke, have purchased a new JCB JZ140 to help with their building and groundwork services. This is the first JCB machine that JM Builders have bought rather than hired and the deal was completed following a demonstration and a week- long trial with the machine. It joins an existing fleet of machines that mainly consists of Volvo and Yanmar.

Jon Moss, the owner, was looking for a 15 tonne tracked excavator with a dozer blade but not necessarily a zero tail swing. However, after the trial, he was very impressed with the machine and was pleased to discover the zero tail swing didn't impede the performance.



"The JZ140 is a very nice machine and is very productive. The zero tail swing is an added bonus because we don't tend to work on sites that are particularly constrained. However, we recently did a job on a confined site and it came into its own there. My operator has given me really good feedback and if he's happy then it must be a good machine. Off the back of this positive experience, I am now considering a 2 tonne mini and a roller."

The official handover document was signed in founder, Mr JCB's old office which is located within the 'Story of JCB'; the inspiring museum dedicated to the history of JCB.



JUST CONTINUE BUILDING!

Market Drayton-based construction business, Minshall Construction (UK), is a leading building and design specialist. The family-owned firm is a national manufacturer and supplier of structural steelwork to agricultural, industrial and commercial sectors and supplies building and civil engineering works, earthworks and associated groundworks and all erection services.

Due to recent growth, the company has recently added two new JCB 540-140 loadalls to their existing fleet to increase productivity and efficiency on site.

Brian Finch, the Managing Director at Minshall Construction, believes the JCB products are the right ones for the job:

"We chose JCB machines from Gunn JCB not only because they are the best vehicles for our jobs but also because they represent British Engineering at its best and, as such, are inspirational to other British engineers like ourselves."

The team at Minshall Construction are proud that they get a lot of repeat business whilst new business is mostly gained through recommendations.



Pictured above: Brian Finch (Minshall Construction) takes delivery of the new 540 -140s from Rob Newell (Construction Salesman at Gunn JCB).

GENUINE WINTER GIVEAWAYS



ON ALL SELECTED WINTER PRODUCTS

SPEND £75
Receive JCB Screenclear

SPEND £125
Receive JCB Beanie Hat, Gloves, Ice Scraper + Screenclear

SPEND £250
Receive JCB LED Torch + Beanie Hat, Gloves, Ice Scraper and Screenclear

SPEND £500
Receive JCB Jacket + all the other giveaways

+ **WIN A VIP DAY**

Book a service with a JCB dealer during December 2016 to be entered into a prize draw for a chance to WIN a VIP day for 2 at JCB. Day includes a tour of our Headquarters and World Parts Centre facilities, access to 'The Story of JCB' and hospitality. T&C's apply.

JCB

HURRY NOW TO BAG ONE OF OUR END OF YEAR OFFERS



0% over 3 years on selected new micro, mini and midi excavators based a 0 + 36 monthly payment profile on new machines ordered by 31st December 2016. UK business users only Terms apply.







3-3-3 is available on new 8014 canopy, 8018 canopy and 8026 models offering 3 years' warranty, 3 years' low rate HP finance and a choice of 3 additional options including; first 3 services, a trailer or a breaker (selected models). UK business users only. Terms apply.



Our Teletruk offer makes sure you won't waste any time. Let us help you clean up your business with our one stop waste solution. Offer ends 31st December 2016. UK business users only. Terms apply.



UK business users only. Terms apply.

For more information about all our fantastic year-end offers, please call us on 0161 941 2631. Offers end 31st December 2016.

GIVING SOMETHING BACK

Every year we aim to raise money and support good causes. This year, we've not only participated in events but have donated items and raised funds to help support various charities. If you would like to offer your support then all donations would be gratefully appreciated.

MUD, SWEAT AND CHEERS!

Our team were delighted to enter the JCB Mud Run which was held on Saturday 18th June near JCB's World Headquarters in Rocester, to help raise money for the NSPCC. Our team included our: Managing Director, Paul Hartshorn; Sales Director, Mark Roberts; Finance Director, Mike Hutchinson; and JCB Finance's Sales Director, Gary McGinty, who breezed through the 8km course. The event raised a fantastic total of £55,256 which was donated to NSPCC. **Join us on the next JCB Mud Run on 1st July 2017. Register now to take advantage of the early bird price at: thejcbmudrun.co.uk.**





HAIRCUTS AND HEAT FOR THE HOMELESS

Local business owner and good all-round person, Ged King, owns Skullfades barber shop in Sale. A businessman with a conscience, he provides free haircuts and meals to the homeless and homeless ex-servicemen in Manchester. He's also set up the Skullfades Foundation to provide funding for various projects in the community and to continue his work with the homeless.

A current winter appeal run by Ged is calling for donations such as wooly hats and warm clothing to help the homeless during the cold weather. The appeal is run in conjunction with the Mancunian Tribe and we were happy to donate fifty pairs of JCB wooly gloves to help support the campaign.

Ged has now managed to exceed his £5000 target to support the homeless with a massive £7,377, but literally every penny or donation helps. If you'd like to donate, please visit **www.justgiving.com/crowdfunding/ged-king**.

For more information about the work that Ged does for the community, visit the Skullfades' and the Mancunian Tribe's Facebook pages: **@skullfades** and **@mancuniantribe**.



MODELS FOR MACMILLAN



We are very happy to support Macmillan Cancer Support and donate six JCB models to Cornes Mini Digger Hire's stand at the Malpas Yesteryear Rally on 10th and 11th September. The models were just some of the prizes for their Lucky Duck game and for the winner of their competition to see how many balloons could fit in an Iveco Daily van.

180! WE DON'T MEAN THE JS180 THIS TIME...

One of our loyal customers Martin Wheawall, the Director of John Wheawall & Sons, competed against world champions and darts legends: Phil Taylor, Adrian Lewis, Dave Chisnall and Michael Smith in the Darts for Donna Louise Exhibition Match Part 2 'Ally Pally Style' 2016.

We were proud to sponsor Martin Wheawall for the darts match on 18th October at The Kings Hall in Stoke-on-Trent to help raise money for The Donna Louise Children's Hospice. We have a long-standing relationship with John Wheawall & Sons and they have purchased a variety of machines from us in the past in order to carry out their groundwork and excavation work.





COFFEE, CAKES AND CONTRIBUTIONS

Our Macmillan coffee morning at our Smethwick depot on Wednesday 5th October was a roaring success! We managed to raise a whopping £267.30 for Macmillan! We'd like to thank you all for your delicious contributions and generous donations and we hope to see you again soon!



POPE TURBINE SERVICES






"Our first encounter with Gunn JCB was a purchase of a JCB 2CX a couple of years ago. At the time, we were looking for a good machine which had a service history. Mark Robinson, our sales rep, took the time to listen to what we needed and took the headache out of searching. We'd literally looked at dozens of different machines at the time. Despite the fact that it was a used machine, Gunn JCB were very supportive and helpful - allowing us to spend a number of hours selecting the best machine without any pressure whatsoever.

As a Staffordshire-based company, we feel strongly about owning and operating only JCB machines. Why own a different machine when the factory and spares are literally on our doorstep? Recently, we had been considering updating our JCB 8080 ZTS. Co-incidentally, Gunn JCB was hosting an open day and Mark invited us along. We were really impressed with the new midi digger range and decided to purchase the JCB 100 C-1 as it offered a fantastic lift capacity, great flexibility with the swivelling king post and dozer blade. The cab is well laid out and is really quiet and comfortable.

So far, the machine has been used on a couple of different jobs and will soon be involved with a long-term project. In the 70 hours of use, I have noticed a huge reduction in fuel consumption and increase in productivity. The machine has done some quite heavy excavating in clay and sandstone and was required to load two 7 ton dumper trucks all day. To be honest, it could have managed loading a third dumper with ease and we haven't yet needed the heavy dig mode.

Within 24 hours of delivery, we had a health and safety induction and a walk-through of the machine with Ian and we got the JCB LiveLink up and running. I have been really impressed with features such as setting up machine operating hours and viewing a host of real-time information - all of which will be really useful for our business moving forward. Mark and Gunn JCB have been really supportive at every step, even helping us to amend our JCB Plant Master insurance policy.

We have no hesitation in recommending Gunn JCB and have no doubt that it won't be the last JCB machine that we purchase. (My son is hoping our next purchase will be a Hydradig, having spent two weeks with the brochure under his pillow following its launch!)"

Matt Pope, Owner of Pope Turbine Services.

USED MACHINES

GUNN JCB



2011 - JCB 515-40 Telehandler **£17,500** ex VAT

1,500kg maximum lift capacity, 400cm maximum lift height, 2,063 hours use.



2013 - JCB 135 Skid Steer Loader **£19,750** ex VAT

Partial Cab , pneumatic tyres,GP shovel, 271 hours use.



2013 - JCB 526-56 Telehandler **POA**

Manual shuttle transmission, 4WD disconnect, reverse fan, tool carrier carriage with forks, no air con, 2,700 hours use.



2012 - JCB JS220 LC Excavator **POA**

Hammer pipework, hydraulic double lock hitch, cab guards, 3 buckets, 4,796 hours use.

For more information, call Morgan Aherne on 07740 826189 or email morgan.aherne@gunn-jcb.co.uk

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our depots

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Staffordshire. ST4 2HY
Tel: 01782 744943
Fax: 01782 744713

WEST MIDLANDS
Halfords Lane, Smethwick,
West Midlands. B66 1EL
Tel: 0121 500 1720
Fax: 0121 500 1721

YOU'RE INVITED

We will be holding an open day somewhere in the North West in Spring 2017 where we will be displaying a range of machines. The date is yet to be confirmed but we look forward to seeing you there! 'Follow' us on Twitter and LinkedIn and 'like' us on Facebook for updates about our next open day.



For enquiries regarding any of our products featured in this publication, please email **enquiries@gunn-jcb.co.uk**

Find the very latest information on the JCB product range at: **www.gunn-jcb.com**

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